

PRESS RELEASE

For immediate release

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Humatica AG supports Solifos AG and HVD Partners with carve-out and turn-around of Swiss fiber-optic firm

Humatica AG has supported Solifos AG's management and HVD Partners with the carve out and rapid turn-around of the former Brugg Cables company active in fiber optic cables for sensing, defence, and telecommunications. Solifos is a leader in the area of distributed sensing cables for critical infrastructure and high-reliability defence and security applications. Following years of losses, the company has demonstrated sustained profitability for the first half year of independent operations.

According to André Zengaffinen, CEO of Solifos, "we achieved a rapid turn-around of the business through good collaboration among all stakeholders, including our advisors. Humatica helped us to accelerate the carve out, define a value growth strategy, establish new processes and align the organisation."

Jouni Heinonen, Partner with HVD and chairman of the Solifos board, adds "turning around a chronically loss-making division is a big task. To do so within one quarter is a significant accomplishment. We would not have been able to achieve this without good collaboration with the Solifos management team and Humatica's support."

About Humatica

Humatica is a specialist consultancy helping private equity investors and portfolio company management teams to increase value through organisational excellence. The firm applies hard-facts analytics to deliver quantified transparency on the behaviors which drive value growth, and assists leaders with implementation to realize bottom line benefits.

About Solifos AG

With its 20-year track-record, Solifos is a trusted supplier of high reliability fiber optic cabling and systems for demanding applications. Formerly the fiber optic systems division of Brugg Cables, Solifos delivers specialised fiber optic cables and systems for distributed sensing and telecom applications. Its cables are used to monitor the integrity of critical infrastructure and deliver reliable defence communications around the world.

About HVD Partners

HVD Partners is a specialist transformation firm helping corporations and private equity funds to optimally develop and divest non-core companies and activities. The firm leverages a unique mix of consulting, transformation management and financing resources to help owners realise a high value divestiture of their technology assets. HVD Partners takes varying stakes with operational control, to rapidly carve-out and make needed changes to transform performance and increase enterprise value.

Press contact

For more details on this and other recent transactions that Humatica have been involved in please contact:

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